## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### **FORM 10-Q**

 $X\,QUARTERLY\,REPORT\,PURSUANT\,TO\,SECTION\,13\,OR\,15 \text{(d)}\,OF\,THE\,SECURITIES\,EXCHANGE\,ACT\,OF\,1934$ 

For the quarterly period ended March 31, 2022.

 $\hfill\Box$  Transition report pursuant to Section 13 or 15(d) of the Securities exchange act of 1934

For the transition period from to

Commission file number: 000-56111

		AND ALLIANCE, INC.		
(Exact	t name of registrant a	s specified in its charter)		
Wyoming		46-375	52361	
(State or other jurisdiction of		(I.R.S. E	- ·	
incorporation or organization)		Identifica	ition No.)	
350 10th	Avenue, Suite 1000.	San Diego, California 92101		
		cutive offices) (Zip Code)		
(-144	iess of principal elec	ши с стого (Дф соце)		
	(877) 66			
(Regis	trant's telephone nui	mber, including area code)		
Securities registered pursuant to Section 12(b) of the Exchange Act: N	lone			
Indicate by check mark whether the registrant (1) has filed all reports months (or for such shorter period that the registrant was required to				
Indicate by check mark whether the registrant has submitted electroni of this chapter) during the preceding 12 months (or for such shorter per	cally every Interactive eriod that the registra	ve Data File required to be submitted pursuan ant was required to submit such files). Yes X !	t to Rule 405 of Regulatio No □	on S-T (Sec.232.405
Indicate by check mark whether the registrant is a large-accelerated fi See the definitions of "large-accelerated filer", "accelerated filer," "sm				
Large-accelerated filer Non-accelerated filer	$\stackrel{\square}{x}$	Accelerated filer Smaller reporting company Emerging growth company	□ X X	
If an emerging growth company, indicate by check mark if the regist accounting standards provided pursuant to Section 13(a) of the Excha		to use the extended transition period for co	omplying with any new o	r revised financial
Indicate by check mark whether the registrant is a shell company (as d	efined in Rule 12b-2	of the Exchange Act). Yes $\square$ No X		
As of May 18, 2022, the registrant had 34,608,029 shares of common st	tock, \$0.001 par value	e per share, outstanding.		
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#### PART I — FINANCIAL INFORMATION

Item 1. Financial Statements

## INTERNATIONAL LAND ALLIANCE, INC. CONSOLIDATED BALANCE SHEETS

	1	March 31, 2022		December 31, 2021
	(1	inaudited)		(audited)
ASSETS				
Current assets				
Cash	\$	193,276	\$	56,590
Accounts Receivable		315,689		314,090
Prepaid and other current assets		223,869		251,665
Total current assets		732,834		622,345
Land		203,419		203,419
Land Held for Sale		647,399		647,399
Buildings, net		902,782		915,884
Furniture and equipment, net		2,682		2,682
Construction in Process		961,020		852,020
Note receivable		100,000		100,000
Accrued interest on note receivable		5,207		3,234
Equity-method investment		2,470,726		2,511,830
Total assets	\$	6,026,069	\$	5,858,813
LIABILITIES AND STOCKHOLDERS' EQUITY				_
Current liabilities	\$	1 205 176	ø	1 (5( 522
Accounts payable and accrued liabilities	2	1,395,176 134,163	\$	1,656,533 126,663
Contract liability		20,000		20,000
Deposits  Provide a rest of data discounts				,
Promissory notes, net of debt discounts		2,006,482		102,762
Promissory notes, net of debt discounts— Related Parties  Total current liabilities		914,132 4,469,953		834,984 2,740,942
Promissory notes, net of current portion		-		1,735,538
Total liabilities		4,469,953		4,476,480
Commitments and Contingencies (Note 9)				
Preferred Stock Series B (Temporary Equity)		293,500		293,500
Stockholders' equity				
Preferred stock; \$0.001 par value; 2,000,000 shares authorized; 28,000 Series A shares issued and outstanding as of March 31, 2022, and December 31, 2021		28		28
1,000 Series B shares issued and outstanding as of March 31, 2022, and December 31, 2021 Common stock; \$0.001 par value; 75,000,000 shares authorized; 33,714,041 and 31,849,327 shares issued and		1		1
outstanding as of March 31, 2022, and December 31, 2021, respectively		33,715		31,850
Additional paid-in capital		17.425.412		15,760,772
Accumulated deficit		(16,196,540)		(14,703,818)
Total stockholders' equity		1,262,616		1,088,833
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Total liabilities and stockholders' equity	\$	6,026,069	\$	5,858,813

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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#### INTERNATIONAL LAND ALLIANCE, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)

		Ended		
		March 31, 2022		March 31, 2021
Revenues, net	\$	-	\$	
Cost of revenues		<u>-</u>		
Gross profit		<u>-</u>		
Operating expenses				

Sales and marketing	30,278	16,900
General and administrative expenses	1,333,946	770,847
Total operating expenses	1,364,224	787,747
Loss from operations	 (1,364,224)	(787,747)
Other income (expense)		
Other expense	-	(10,876)
Loss from equity-method investment	(41,104)	-
Interest income	16,973	9,219
Interest expense	(104,367)	(201,079)
Total other expense	(128,498)	(202,736)
Net loss	\$ (1,492,722)	\$ (990,483)
Net Loss per common share - basic and diluted	\$ (0.05)	\$ (0.04)
Weighted average common shares outstanding - basic and diluted	 32,866,288	 23,581,590

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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# INTERNATIONAL LAND ALLIANCE, INC. CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY For the Three Months Ended March 31, 2022, and 2021 (unaudited)

For the Three Months Ended March 31, 2022

	Series A Preferred Stock		Series B Preferred Stock			Common	Stock	Additional Paid-in	Accumulated	Total Stockholders'		
	Shares	An	ount	Shares	Am	ount	Shares	Amount	Capital	Deficit	_	Equity
Balance, December 31, 2021	28,000	\$	28	1,000	\$	1	31,849,327	\$ 31,850	\$ 15,760,772	\$ (14,703,818)	\$	1,088,833
Common shares issued pursuant to												
promissory notes	-		-	-		-	450,000	450	201,825	-		202,275
Common stock issued for option exercise	-		-	-		-	600,000	600	=	-		600
Common stock issued for consulting												
services	-		-	-		-	814,714	815	446,463	-		447,278
Stock-based compensation	-		-	-		-	-	-	871,688	-		871,688
Warrants issued in connection with debt												
financing	-		-	-		-	-	-	159,664	-		159,664
Dividend on Series B Preferred	-		-	-		-	-	-	(15,000)	-		(15,000)
Net loss	-		-	-		-	-	-	-	(1,492,722)		(1,492,722)
Balance, March 31, 2022	28,000	\$	28	1,000	\$	1	33,714,041	\$ 33,715	\$ 17,425,412	\$ (16,196,540)	\$	1,262,616

#### For the Three Months Ended March 31, 2021

		ries A Preferred Stock		ed Series B Prefer		ries B Preferred Stock		Common Stock		Additional S Paid-in Pa		Accumulated	Total Stockholders'
	Shares	An	ount	Shares	Amount	į	Shares	Amount	Capital	(rec	ceivable)	Deficit	Deficit
Balance, December 31, 2020	28,000	\$	28	1,000	\$	1	23,230,654	\$ 23,231	\$ 8,705,620	\$	(289,044)	\$ (9,641,756)	\$ (1,201,920)
Common stock issued with debt settlement	-		-	-		-	118,000	118	84,480		(75,628)	-	8,970
Commitment shares issued	-		-	-		-	85,000	85	130,815		-	-	130,900
Common stock issued against accrued interest													
due to related party	-		-	-		-	29,727	30	10,969		-	-	10,999
Common stock to be issued for cash	-		-	-		-	-	-	-		45,000	-	45,000
Common stock issued from plot sale	-		-	-		-	100,000	100	32,412		(32,512)	-	-
Common stock granted for services	-		-	-		-	-	-	(315,288)		315,288	-	-
Stock-based compensation	-		-	-		-	-	-	67,380		280,000	-	347,380
Dividend on Series Preferred	-		-	-		-	-	-	(15,000)		-	-	(15,000)
Net loss	-		-	-		-	-	-	-		-	(990,483)	(990,483)
Balance, March 31, 2021	28,000	\$	28	1,000	\$	1	23,563,381	\$ 23,564	\$ 8,701,388	\$	243,104	\$ (10,632,239)	\$ (1,664,154)

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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#### INTERNATIONAL LAND ALLIANCE, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

		For the Three Months Ended				
	M	March 31, 2022 Ma		March 31, 2021		
Cash Flows from Operating Activities						
Net loss	\$	(1,492,722)	\$	(990,483)		

Adjustments to reconcile net loss to net cash used in operating activities:		
Stock based compensation	871,688	356,350
Loss on debt extinguishment	-	10,876
Depreciation and amortization	13,102	11,597
Loss from equity-method investment	41.104	-
Amortization of debt discount	19,241	76,442
Changes in assets and liabilities		
Prepaid and other current assets	27,796	91,254
Accounts receivable	(1,599)	-
Accrued interest on note receivable	(1,973)	-
Accounts payable and accrued liabilities	170,921	104,826
Other non-current assets	-	8,301
Contract liability	7,500	50,000
Deposits	<u>-</u>	117,980
Net cash used in operating activities	(344,942)	(162,857)
Cash Flows from Investing Activities		
Building and Construction in Progress acquisition	(109,000)	(135,647)
Net cash used in investing activities	(109,000)	(135,647)
Cash Flows from Financing Activities		
Common stock, warrants and options sold for cash	600	45,000
Cash payments on promissory notes- related party	(90,954)	45,000
Cash payments on promissory notes	(11,620)	(585,315)
Cash proceeds from convertible notes	522,500	288,874
Cash proceeds from promissory notes-related party	170,102	288,612
Cash proceeds from refinancing	-	368,736
Net cash provided by financing activities	590,628	405,907
Net increase in Cash	136.686	107,403
Net increase in Cash	150,000	107,403
Cash, beginning of period	56,590	13,171
Cash, end of period	\$ 193,276 \$	120,574
	<u> </u>	
Supplemental disclosure of cash flow information		
Cash paid for interest	\$ 45,702 <u>\$</u>	75,513
Cash paid for income tax	<u>\$</u>	-
Non-Cash investing and financing transactions		
Dividend on Series B	\$ 15,000 \$	15,000
Commitment shares issued with convertible debt	\$ 202,275 \$	130,900
	\$ 202,273	10,999
Common stock issued in settlement of related party accrued interest on note	<u>s</u> - <u>s</u>	
Shares issued with debt modification		8,970
Debt discount from issuance of new promissory notes	<u>\$ 93,700</u> <u>\$</u>	-
Common stock issued for settlement of liability for consulting agreement	\$ 447,278 \$	<u> </u>
Debt discount created from warrants embedded in financing	\$ 159,664 \$	

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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## INTERNATIONAL LAND ALLIANCE, INC. Notes to Financial Statements March 31, 2022

#### NOTE 1 - NATURE OF OPERATIONS AND GOING CONCERN

#### Nature of Operations

International Land Alliance, Inc. (the "Company") was incorporated under the laws of the State of Wyoming on September 26, 2013. The Company is a residential land development company with target properties located in the Baja California, Northern region of Mexico and Southern California. The Company's principal activities are purchasing properties, obtaining zoning and other entitlements required to subdivide the properties into residential and commercial building plots, securing financing for the purchase of the plots, improving the properties infrastructure and amenities, and selling the plots to homebuyers, retirees, investors, and commercial developers.

Certain information and note disclosures included in the financial statements prepared in accordance with United States generally accepted accounting principles ("U.S. GAAP" or "GAAP") have been condensed or omitted pursuant to such rules and regulations. In the opinion of management, all adjustments considered necessary for a fair presentation have been included. Operating results for the three months ended March 31, 2022, are not necessarily indicative of the results that may be expected for the year ending December 31, 2022. For further information, refer to the audited financial statements and notes for the year ended December 31, 2021, included in the Company's Annual Report on Form 10-K filed with the SEC on April 15, 2022.

#### Liquidity and Going Concern

The accompanying consolidated unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities and commitments in the normal course of business.

Management evaluated all relevant conditions and events that are reasonably known or reasonably knowable, in the aggregate, as of the date the consolidated financial statements were available to be issued and determined that substantial doubt exists about the Company's ability to continue as a going concern. The Company's ability to continue as a going concern is dependent on the Company's ability to generate revenues and raise capital. The Company has faced significant liquidity shortages as shown in the accompanying financial statements. As of March 31, 2022, the Company's current liabilities exceeded its current assets by approximately \$3.7 million. The Company has recorded a net loss of

\$1,492,722 for the three months ended March 31, 2022, has an accumulated deficit of approximately \$16.2 million as of March 31, 2022. Net cash used in operating activities for the three months ended March 31, 2022, was approximately \$345,000. These factors raise substantial doubt about the Company's ability to continue as a going concern.

The Company continues to raise additional capital through debt and equity in order to fund its operations, which may have the effect of diluting the holdings of existing shareholders.

Management anticipates that the Company's capital resources will significantly improve if its plots of land gain wider market recognition and acceptance resulting in increased plot sales. If the Company is not successful with its marketing efforts to increase sales, the Company will continue to experience a shortfall in cash, and it will be necessary to obtain funds through equity or debt financing in sufficient amounts or to further reduce its operating expenses in a manner to avoid the need to curtail its future operations subsequent to March 31, 2022. The direct impact of these conditions is not fully known.

However, there can be no assurance that the Company would be able to secure additional funds if needed and that if such funds were available on commercially reasonable terms or in the necessary amounts, and whether the terms or conditions would be acceptable to the Company. In such case, the reduction in operating expenses might need to be substantial in order for the Company to generate positive cash flow to sustain the operations of the Company. (See Note 11 regarding subsequent events).

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#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Presentation

The Company maintains its accounting records on an accrual basis in accordance with GAAP. These consolidated financial statements are presented in United States dollars. The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q. All adjustments which are, in the opinion of management, necessary for a fair presentation of the results of operations for the interim periods have been made and are of a recurring nature unless otherwise disclosed herein.

#### Principles of Consolidation

The accompanying consolidated financial statements include the accounts of the Company, its wholly owned subsidiaries, ILA Fund I, LLC (the "ILA Fund"), a company incorporated in the State of Wyoming, International Land Alliance, S.A. de C.V., a company incorporated in Mexico ("ILA Mexico"), and Emerald Grove Estates LLC, incorporated in the State of California. ILA Fund includes cash as its only assets with minimal expenses as of March 31, 2022. The sole purpose of this entity is strategic funding for the operations of the Company. ILA Mexico has lots held for sale for the Oasis Park Resort, no liabilities, and minimal expenses as of March 31, 2022. All intercompany balances and transactions are eliminated in consolidation.

The Company's consolidated subsidiaries and/or entities were as follows:

	State or Other Juris diction of Incorporation or	Attributable
Name of Consolidated Subsidiary or Entity	Organization	Interest
ILA Fund I, LLC	Wyoming	100%
International Land Alliance, S.A. de C.V. (ILA Mexico)	Mexico	100%
Emerald Grove Estates, LLC	California	100%

#### Investments - Equity Method

The Company accounts for equity method investments at cost, adjusted for the Company's share of the investee's earnings or losses, which are reflected in the consolidated statements of operations. The Company periodically reviews the investments for other than temporary declines in fair value below cost and more frequently when events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. As of March 31, 2022, Management believes the carrying value of its equity method investments were recoverable in all material respects.

#### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Management regularly evaluates estimates and assumptions related to the valuation of assets and liabilities. Management bases its estimates and assumptions on current facts, historical experience and various other factors that it believes to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities and the accrual of costs and expenses that are not readily apparent from other sources. The actual results experienced by the Company may differ materially and adversely from management's estimates. To the extent there are material differences between the estimates and the actual results, future results of operations will be affected. Significant estimates include:

• Liability for legal contingencies.

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- Useful life of buildings.
- Assumptions used in valuing equity instruments.
- Deferred income taxes and related valuation allowances.
- Going concern.
- Assessment of long-lived asset for impairment.
- Significant influence or control over the Company's investee.
- Revenue recognition

#### Segment Reporting

The Company operates as one reportable segment under ASC 280, Segment Reporting. The Chief Operating Decision Maker ("CODM") regularly reviews the financial information of the Company at a consolidated level in deciding how to allocate resources and in assessing performances.

#### Cash and Cash Equivalents

The Company considers all highly liquid instruments with maturity of three months or less at the time of issuance to be cash equivalents. The Company did not have any cash equivalents as of March 31, 2022, and December 31, 2021, respectively.

#### Fair Value of Financial Instruments and Fair Value Measurements

Accounting Standards Codification ("ASC") 820 Fair Value Measurements and Disclosures, requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. ASC 820 establishes a fair value hierarchy based on the level of independent, objective evidence surrounding the inputs used to measure fair value. A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement. ASC 820 prioritizes the inputs into three levels that may be used to measure fair value:

#### Level 1

Level 1 applies to assets or liabilities for which there are quoted prices in active markets for identical assets or liabilities.

#### Level 2

Level 2 applies to assets or liabilities for which there are inputs other than quoted prices that are observable for the asset or liability such as quoted prices for similar assets or liabilities in active markets; quoted prices for identical assets or liabilities in markets with insufficient volume or infrequent transactions (less active markets); or model-derived valuations in which significant inputs are observable or can be derived principally from, or corroborated by, observable market data. If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

#### Level 3

Level 3 applies to assets or liabilities for which there are unobservable inputs to the valuation methodology that are significant to the measurement of the fair value of the assets or liabilities.

As defined by ASC 820, the fair value of a financial instrument is the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale, which was further clarified as the price that would be received to sell an asset or paid to transfer a liability ("an exit price") in an orderly transaction between market participants at the measurement date.

The reported fair values for financial instruments that use Level 2 and Level 3 inputs to determine fair value are based on a variety of factors and assumptions. Accordingly, certain fair values may not represent actual values of the Company's financial instruments that could have been realized as of any balance sheet dates presented or that will be recognized in the future, and do not include expenses that could be incurred in an actual settlement.

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The carrying amounts of the Company's financial assets and liabilities, such as cash, accounts receivable, prepaid and other current assets, accounts payable and accrued liabilities, contracts liability, deposits, promissory notes, net of debt discounts and promissory notes related party approximate fair value due to their relatively short maturities. Equity-method investment is recorded at cost, which approximates its fair value since the consideration transferred includes cash and a non-monetary transaction, in the form of the Company's common stock, which was valued based on a combination of a market and asset approach.

#### Cost Capitalization

The cost of buildings and improvements includes the purchase price of the property, legal fees, and other acquisition costs. Costs directly related to planning, developing, initial leasing and constructing a property are capitalized and classified as Buildings in the Consolidated Balance Sheets. Capitalized development costs include interest, property taxes, insurance, and other direct project costs incurred during the period of development.

A variety of costs are incurred in the acquisition, development and leasing of properties. After determination is made to capitalize a cost, it is allocated to the specific component of a project that is benefited. Determination of when a development project is substantially complete, and capitalization must cease, involves a degree of judgment. Our capitalization policy on development properties is guided by ASC 835-20 Interest – Capitalization of Interest and ASC 970 Real Estate - General. The costs of land and buildings under development include specifically identifiable costs. The capitalized costs include pre-construction costs essential to the development of the property, development costs, construction costs, interest costs, real estate taxes, salaries and related costs and other costs incurred during the period of development. We consider a construction project as substantially completed and held available for occupancy or sale upon the receipt of certificates of occupancy, but no later than one year from cessation of major construction activity. We cease capitalization on the portion (1) substantially completed and (2) occupied or held available for occupancy, and we capitalize only those costs associated with the portion under construction.

#### Land Held for Sale

The Company considers properties to be assets held for sale when (1) management commits to a plan to sell the property; (2) the property is available for immediate sale in its present condition and (3) the property is actively being marketed for sale at a price that is reasonable given our estimate of current market value. Upon designation of a property as an asset held for sale, we record the property's value at the lower of its carrying value or its estimated net realizable value.

#### Land and Buildings

Land and buildings are stated at cost. Depreciation is provided by the use of the straight-line and accelerated methods for financial and tax reporting purposes, respectively, over the estimated useful lives of the assets. Buildings will have an estimated useful life of 20 years. Land is an indefinite lived asset that is stated at fair value at date of acquisition.

#### Revenue Recognition

Under ASC Topic 606, revenue is recognized when control of the promised goods or services is transferred to our customers, in an amount that reflects the consideration we expect to be entitled to in exchange for those goods or services. The guidance sets forth a five-step revenue recognition model which replaces the prior revenue recognition guidance in its entirety and is intended to eliminate numerous industry-specific pieces of revenue recognition guidance that have historically existed in U.S. GAAP. The underlying principle of the standard is that a business or other organization will recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects what it expects to receive in exchange for the goods or services. The standard also requires more detailed disclosures and provides additional guidance for transactions that were not addressed completely in the prior accounting guidance.

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The Company determines revenue recognition through the following steps:

- identification of the agreement, or agreements, with a buyer and/or investor;
- identification of the performance obligations in the agreement for the sale of plots including delivering title to the property being acquired from ILA;
- determination of the transaction price;

- allocation of the transaction price to the plots purchased when issued with equity or warrants to purchase equity in the Company; and
  - recognition of revenue when, or as, we satisfy a performance obligation such as delivering title to plots purchased.

Revenue is measured based on considerations specified in the agreements with our customers. A contract exists when it becomes a legally enforceable agreement with a customer. The contract is based on either the acceptance of standard terms and conditions as stated in our agreement of plot sales or the execution of terms and conditions contracts with third parties and investors. These contracts define each party's rights, payment terms and other contractual terms and conditions of the sale. Consideration was historically paid prior to transfer of title as stated above and in future land sales, the Company plans to transfer title to buyers at the time consideration has been transferred if the acquisition of the property has been completed by the Company. The Company applies judgment in determining the customer's ability and intention to pay; however, collection risk is mitigated through collecting payment in advance or through escrow arrangements. A performance obligation is a promise in a contract or agreement to transfer a distinct product or item to the customer, which for us is transfer of title to our buyers. Performance obligations promised in a contract are identified based on the property that will be transferred to the customer that are both capable of being distinct and are distinct in the contract of the contract, whereby the transfer of the property is separately identifiable from other promises in the contract. We have concluded the sale of property and delivering title is accounted for as a single performance obligation. Currently, upon execution of each contract, the Company has not developed sufficient controls and procedures to provide reasonable assurance that collection of the consideration, which the Company is entitled to, is probable. As such, the Company has not yet recognized any revenue from the seller's financed contracts for deed in the three months ended March 31, 2022. The Company currently retains title of the underlying asset under each contract until the customer pays the considera

The transaction price of a contract is allocated to each distinct performance obligation and recognized as revenue when or as the customer receives the benefit of the performance obligation. The transaction price is determined based on the consideration to which we will expect to receive in exchange for transferring title to the customer.

The Company recognizes revenue when it satisfies a performance obligation in a contract by transferring control over property to a customer when land title is legally transferred by the Company. The Company's principal activities in the real estate development industry which it generates its revenues is the sale of developed and undeveloped land.

#### Advertising costs

The Company expenses advertising costs when incurred. Advertising costs incurred amounted to \$0 and \$16,900 for the three months ended March 31, 2022, and 2021, respectively.

#### Debt issuance costs and debt discounts

Debt issuance costs and debt discounts are being amortized over the lives of the related financings on a basis that approximates the effective interest method. Costs and discounts are presented as a reduction of the related debt in the accompanying consolidated balance sheets.

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#### Stock-Based Compensation

The fair value of stock options is estimated on the grant date using the Black-Scholes option pricing model, based on weighted average assumptions. Expected volatility is based on historical volatility of our common stock. The Company has elected to use the simplified method described in the Securities and Exchange Commission Staff Accounting Bulletin Topic 14C to estimate the expected term of employee stock options. The risk-free rate is based on the U.S. Treasury yield curve in effect at the time of grant. The value of stock awards is determined using the fair value of the Company's common stock on the date of grant. The Company accounts for forfeitures as they occur. Any compensation cost previously recognized for an unvested award that is forfeited because of a failure to satisfy a service condition is reversed in the period of the forfeiture. Compensation expense is recognized on a straight-line basis over the requisite service period of the award. Stock-based compensation includes the fair value of options, warrants and restricted stocks issued to employees, directors, and non-employees.

#### Income Taxes

The Company accounts for income taxes using the asset and liability method in accordance with ASC 740, *Income Taxes*. The asset and liability method provide that deferred tax assets and liabilities are recognized for the expected future tax consequences of temporary differences between the financial reporting and tax basis of assets and liabilities, and for operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using the currently enacted tax rates and laws. The Company records a valuation allowance to reduce deferred tax assets to the amount that is believed more likely than not to be realized.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that would be ultimately sustained. In accordance with the guidance of ASC 740, the benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions taken are not offset or aggregated with other positions. Tax positions that meet the more-likely-than-not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above should be reflected as a liability for unrecognized tax benefits in the accompanying balance sheets along with any associated interest and penalties that would be payable to the taxing authorities upon examination. Management makes estimates and judgments about our future taxable income that are based on assumptions that are consistent with our plans and estimates. Should the actual amounts differ from our estimates, the amount of our valuation allowance could be materially impacted. Any adjustment to the deferred tax asset valuation allowance would be recorded in the income statement for the periods in which the adjustment is determined to be required. Management does not believe that it has taken any positions that would require the recording of any additional tax liability, nor does it believe that there are any unrealized tax benefits that would either increase or decrease within the next year.

#### Loss Per Share

The Company computes loss per share in accordance with ASC 260 – Earnings per Share. ASC 260 requires presentation of both basic and diluted earnings per share ("EPS") on the face of the consolidated statements of operations. Basic EPS is computed by dividing net loss available to common shareholders (numerator) by the weighted average number of shares outstanding (denominator) during the period. Diluted EPS gives effect to all dilutive potential common shares outstanding during the period using the treasury stock method and convertible notes payable using the if-converted method. Diluted EPS excludes all dilutive potential shares if their effect is antidilutive. During periods of net loss, all common stock equivalents are excluded from the diluted EPS calculation because they are antidilutive. A beneficial conversion feature that arises from a contingent conversion feature has no accounting impact until the contingency occurs. Management evaluated whether it is necessary to recognize a beneficial conversion feature by comparing the adjusted effective conversion price of the convertible preferred stock with the commitment-date fair value of the entity's common stock. Management determined that a beneficial conversion feature existed, and recognized the beneficial conversion feature, creating a discount on the convertible preferred stock instrument. This discount was amortized in accordance with ASC 470-20-35-7. The amortization of the discount created by a beneficial conversion feature, which is recognized as a result of the resolution of a contingency, is treated as a dividend that reduced net income in arriving at income available to common stockholders.

	For the three months ended March 31, 2022	For the three months ended March 31, 2021
Options	3,850,000	2,900,000
Warrants	3,867.500	460,000
Total potentially dilutive shares	7,717,500	3,360,000

#### Concentration of Credit Risk

The Company maintains its cash in bank and financial institution deposits that at times may exceed federally insured limits. The Company has not experienced any losses in such accounts through March 31, 2022.

#### Reclassification

Certain reclassifications have been made to prior year's data to confirm to the current year's presentation. Such reclassifications had no impact on the Company's financial condition, operating results, cash flows or stockholders' deficit.

#### Recent Accounting Pronouncements

In August 2020, the FASB issued ASU No. 2020-06 ("ASU 2020-06") "Debt-Debt with Conversion and Other Options (Subtopic 470-20) and Derivatives and Hedging-Contracts in Entity's Own Equity (Subtopic 815-40): Accounting for Convertible Instruments and Contracts in an Entity's Own Equity." ASU 2020-06 simplifies the accounting for convertible instruments by reducing the number of accounting models for convertible debt instruments and convertible preferred stock. Limiting the accounting models results in fewer embedded conversion features being separately recognized from the host contract as compared with current GAAP. Convertible instruments that continue to be subject to separation models are (1) those with embedded conversion features that are not clearly and closely related to the host contract, that meet the definition of a derivative, and that do not qualify for a scope exception from derivative accounting and (2) convertible debt instruments issued with substantial preniums for which the premiums are recorded as paid-in capital. In addition, ASU 2020-06 amends the guidance for the derivatives scope exception for contracts in an entity's own equity to reduce form-over-substance-based accounting conclusions. The amendments also affects the diluted EPS calculation for instruments that may be settled in cash or shares and for convertible instruments. The amendments are effective for public entities excluding smaller reporting companies for fiscal years beginning after December 15, 2021, including interim periods within those fiscal years. Early adoption is permitted, but no earlier than fiscal years beginning after December 15, 2023, including interim periods within those fiscal years. Early adoption is permitted, but no earlier than fiscal years beginning after December 15, 2020, including interim periods within those fiscal years. Early adoption is permitted, but no earlier than fiscal years beginning after December 15, 2020, including interim periods within those fiscal years. Early adoption is permitted, but

In February 2016, the FASB issued ASU 2016-02 (Topic 842), Leases, and issued subsequent amendments to the initial guidance or implementation guidance including ASU 2017-13, 2018-01, 2018-10, 2018-11, 2018-20 and 2019-01 (collectively, including ASU 2016-02, "ASC 842"), which supersedes the guidance in topic ASC 840, Leases. The new standard requires lessees to classify leases as either finance or operating based on whether or not the lease is effectively a financed purchase by the lessee. This classification will determine whether related expenses are recognized based on the effective interest method or on a straight-line basis over the term of the lease. For any leases with a term of greater than 12 months, ASU 2016-02 requires lessees to recognize a lease liability for the obligation to make the lease payments arising from a lease, and a right-of-use asset for the right to use the underlying asset for the lease term. An election can be made to account for leases with a term of 12 months or less similar to existing guidance for operating leases under ASC 840.

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The new standard will also require new disclosures, including qualitative and quantitative requirements, providing additional information about the amounts recorded in the financial statements. For emerging growth companies such as the Company, ASU No. 2016-02 is effective for financial statements issued for fiscal years beginning after December 15, 2021. Early adoption is permitted.

The new standard will also require new disclosures, including qualitative and quantitative requirements, providing additional information about the amounts recorded in the financial statements. For public companies, the new standard is effective for interim and annual reporting periods beginning after December 15, 2018. The accounting standard is effective for non-public entities for fiscal years beginning after December 15, 2021, and interim periods within fiscal years beginning after December 15, 2022. We have elected this extension and the effective date for us to adopt this standard will be for fiscal years beginning after December 15, 2021. The Company adopted the new standard on January 1, 2022, which did not result in a material impact on the Company's consolidated results of operations, financial position, and cash flows, as the Company has no material leases.

#### NOTE 3 - ASSET PURCHASE AND TITLE TRANSFER

#### Emerald Grove Asset Purchase

On July 30, 2018, Jason Sunstein, the Chief Financial Officer, entered into a Residential Purchase Agreement ) to acquire real property located in Hemet, California, which included approximately 80 acres of land and a structure for \$1.1 million from an unrelated seller. The property includes the main parcel of land with an existing structure along with three additional parcels of land which are vacant plots to be used for the purpose of development "vacant plots". The purpose of the transaction was as an investment in real property to be assigned to the Company subsequent to acquisition. The property was acquired by Mr. Sunstein since it was required that the seller transfer the property for consideration to an individual versus a separate legal entity. On March 18, 2019, Mr. Sunstein assigned the deed of the property to the Company. The total of the consideration plus acquisition costs assets of \$1,122,050 was allocated to land and building in the following amounts: \$271,225 – Land; \$850,826 – Building. The land is an indefinite long-lived asset that was assessed for impairment as a grouped asset with the building on a periodic basis. The Company completed the refinancing of its existing first and second mortgage loans on the 80 acres of land and existing structure of its Emerald Grove property for aggregate principal amount of \$1,787,000, which provided a net funding of approximately \$387,000 during the first fiscal quarter of 2021.

On September 30, 2019, the Company entered into a contract for deed agreement with IntegraGreen whose principal is also a creditor. Under the agreement the Company agreed to the sale of 20 acres of vacant land and associated improvements located at the Emerald Grove property in Hemet, California for a total purchase price of \$630,000. \$63,000 was paid upon execution and the balance is payable in a balloon payment on October 1, 2026, with interest only payments of \$3,780 due on the 1st of each month beginning April 1, 2020. During the duration of the agreement the Company retains title and is allowed to encumber the property with a mortgage at its discretion, however IntegraGreen has the right to use the property. The Company may also evict IntegraGreen from the premises in the case of default under the agreement.

During the year ended December 31, 2021, the Company received an additional \$149,980 related to the purchase and recognized \$496,797 of revenue related to the sale of 20 acres of vacant land and associated improvements located at the Emerald Grove property in Hemet, California, to IntegraGreen.

During the three months ended March 31, 2022, the Company recognized \$15,000 of interest income from the financing component of the lot sale to Integragreen as well as the coupon on the financed amount. Such amount is reported as interest income in the Company's consolidated statement of operations for the three months ended March 31, 2022.

#### Oasis Park Title Transfer

On June 18, 2019, Baja Residents Club SA de CV ("BRC"), a related party with common ownership and control by our CEO, Robert Valdes, transferred title to the Company for the Oasis Park property which was part of a previously held land project consisting of 497 acres to be acquired and developed into Oasis Park resort near San Felipe, Baja. ILA recorded the property held for sale on its balance sheet in the amount of \$670,000 and accordingly reduced the value as plots are sold. As of March 31, 2022, the Company reported a balance for assets held for sale of \$647.399.

The Company transferred title to individual plots of land to the investors since the Company received this approval of change in transfer of title to ILA.

During the three months ended March 31, 2022, the Company did not enter into any new contract to sell plots of land.

During the year ended December 31, 2021, the Company sold three (3) lots to an affiliate related party of the Company for a total purchase price of \$120,000, of which \$19,500 was funded as of December 31, 2021. The affiliate funded an additional \$7,500 in the three months ended March 31, 2022, for aggregate amount funded since inception of \$27,000 or 22.5% of the purchase price as of March 31, 2022. The amount funded was recorded and reported under contract liability in the Company's consolidated financial statements as of March 31, 2022, as the collectability terms were not sufficiently satisfied to qualify for recognition of revenue pursuant to ASC 606.

#### NOTE 4 - LAND, BUILDING, NET AND CONSTRUCTION IN PROCESS

Land, buildings, net and construction in process as of March 31, 2022, and December 31, 2021:

	Us eful life	N	farch 31, 2022	December 31, 2021		
Land – Emerald Grove		\$	203,419	\$	203,419	
Land held for sale – Oasis Park		\$	647,399	\$	647,399	
Construction in Process (Divino – Bajamar)		\$	961,020	\$	852,020	
Furniture & equipment	5 years	\$	2,682	\$	2,682	
Building – Emerald Grove	20 years	\$	1,048,138	\$	1,048,138	
Less: Accumulated depreciation			(145,356)		(132,254)	
Building, net		\$	902,782	\$	915,884	

Depreciation expense was \$13,102 and \$11,597 for the three months ended March 31, 2022, and 2021, respectively.

#### Valle Divino

The Valle Divino is the Company's premier wine country development project in Ensenada, Baja California. This land project consists of 20 acres to be acquired from Baja Residents Club, a Company controlled by our Chief Executive Officer and developed into Valle Divino resort. The acquisition of title to the land for this project is subject to approval from the Mexican government in Baja, California. The Company broke ground of the Valle Divino development in July 2020 and has commenced site preparation for two model homes including a 1-bedroom and 2- bedroom option. The first Phase of the development includes 187 homes. This development will also have innovative microgrid solutions by our partner to power the model home and amenities.

The Company funded the construction by an additional \$67,000 during the three months ended March 31, 2022. The construction contractor is also an entity controlled by our Chief Executive Officer. Construction began during the year ended December 31, 2020. The balance of construction in process for Valle Divino totaled \$423,275 and \$356,275 as of March 31, 2022, and December 31, 2021, respectively.

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As of March 31, 2022, the Company almost completed construction of the club house, the wine tasting room and sales office in anticipation of beginning site tours. As of March 31, 2022, the Company has presold 13 units, proceeds of which were recorded under contract liability in the Company's consolidated financial statements, since the Company has not met the criteria for the existence of a contract pursuant to ASC 606.

#### Plaza Bajamar

This project is located within the internationally renowned Bajamar Ocean Front Hotel and golf resort. The Company partnered with CleanSpark to provide sustainable, advanced solar-plus-storage power solutions. The Company has completed a 2BR/2BA model home, an enhanced entrance, and interior roads as well as site preparation for four (4) new homes adjacent to the model home. The Company is moving to the next stage, which will provide all units in the property with solar microgrid installations.

In November and December 2019, \$250,000 was paid to the Company's Chief Executive Officer, Roberto Valdes, \$150,000 for constructing two model Villas at our planned Plaza Bajamar development. The Company has not yet taken title to this property, which is currently owned by Valdeland, S.A. de C.V., an entity controlled by Roberto Valdes. The Company intends to purchase the land from this entity and has paid \$100,000 to Roberto Valdes as a down payment for this purchase. The \$150,000 is the total construction cost budget that is intended to cover the construction contractor. For the year ended December 31, 2020, the Company has issued the 250,000 shares of the Company's common stock for total amount of \$150,000 reported under Prepaid and other current assets in the consolidated balance sheets.

The Company funded the construction by an additional \$18,000 during the three months ended March 31, 2022. The construction contractor is also an entity controlled by Roberto Valdes. Construction began during the year ended December 31, 2020. The balance of construction in process for Plaza Bajamar totaled \$437,147 and \$419,147 as of March 31, 2022, and December 31, 2021, respectively.

#### NOTE 5 – RELATED PARTY TRANSACTIONS

#### Chief Executive Officer

Effective January 1, 2020, the Company executed an employment agreement with its Chief Executive Officer.

The Company has paid \$11,561 of salary to its Chief Executive Officer for the three months ended March 31, 2022. The Company has accrued \$33,038 of compensation costs in relation to the employment agreement for the three months ended March 31, 2022. The balance owed is \$286,940 and \$265,463 as of March 31, 2022, and December 31, 2021, respectively.

On October 2, 2021, the Company issued 500,000 stock options under the 2019 Plan with an exercise price of \$0.50, vesting six months after issuance with a term of 5 years for estimated fair value of \$270,000. These options have fully vested as of March 31, 2022. The Company recognized approximately \$135,000 of stock-based compensation related to these stock options during the three months ended March 31, 2022.

#### Chief Financial Officer

Effective January 1, 2020, the Company executed an employment agreement with its Chief Financial Officer.

The Company paid its Chief Financial Officer salary compensation for services directly related to continued operations of \$15,000 for the three months ended March 31, 2022. The Company has accrued \$33,038 of compensation cost in relation to the employment agreement for the three months ended March 31, 2022. The balance owed is \$192,243 and \$174,205 as of March 31, 2022, and December 31, 2021, respectively.

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On October 2, 2021, the Company issued 500,000 stock options under the 2019 Plan with an exercise price of \$0.50, vesting six months after issuance with a term of 5 years for estimated fair value of \$270,000. These options have fully vested as of March 31, 2022. The Company recognized approximately \$135,000 of stock-based compensation related to these stock options during the three months ended March 31, 2022.

The Company's Chief Financial Officer is also the managing member of Six Twenty Management LLC, an entity that has been providing ongoing capital support to the Company (See Note 7).

The Company's Chief Financial Officer also facilitated the Emerald Grove asset purchase as described in Note 3.

#### President

The Company paid its President salary compensation for services directly related to continued operations of \$15,000 for the three months ended March 31, 2022. The Company has accrued \$33,038 of compensation cost in relation to the employment agreement for the three months ended March 31, 2022. The balance owed is \$79,769 and \$61,731 as of March 31, 2022, and December 31, 2021, respectively.

Frank Ingrande is the co-founder and owner of 25% of the Company's equity-method investee RCVD.

#### NOTE 6 - NOTES PAYABLE

Promissory notes consisted of the following at March 31, 2022, and December 31, 2021:

	March 31, 2022	December 31, 2021
Note payable, due August 2020 - past maturity/settled	\$ 24,785	\$ 24,785
Note payable, 18% interest, due March 2020 - past maturity	1,500	1,500
Note Payable, 15% interest, due March 2021 - past maturity	76,477	76,477
Note payable, 12% interest, due February 2023	1,787,000	1,787,000
Note payable, 10% interest, due February 2023	104,580	-
Note payable, 12% interest, due March 2023	250,000	-
Note payable, 12% interest, due March 2023	250,000	-
Total Notes Payable	\$ 2,494,342	\$ 1,889,762
Less discounts	(487,860)	(51,462)
Total Notes Payable	2,006,482	1,838,300
Less current portion	 (2,006,482)	 (102,762)
Total Notes Payable - long term	\$ -	\$ 1,735,538

Interest expense including amortization of the associated debt discount for the three months ended March 31, 2022, and 2021, was \$104,367 and \$231,115, respectively.

#### **Convertible Notes**

Sixth Street Lending LLC

On February 2, 2022, the Company issued a convertible promissory note pursuant to which it borrowed gross proceeds of \$116,200 for net proceeds of \$100,000, net of issuance costs of \$3,750 and original issuance discount of \$12,450. Interest under the convertible promissory note is 10% per year, and the principal and all accrued but unpaid interest is due on February 2, 2023. The note requires ten (10) mandatory monthly installments of \$12,782 starting in March 2022.

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The note is convertible upon an event of default at the noteholder's option into shares of our common stock at the greater of a fixed conversion price or 25% to the trading price of the Company's common stock, subject to standard anti-dilutive rights. During the three months ended March 31, 2022, the Company paid its first required installment of \$12,782, consisting of \$11,620 of principal and \$1,162 applied against accrued interest.

The balance owed to Sixth Street Lending LLC is \$104,580 as of March 31, 2022. Accrued interest totaled \$589 as of March 31, 2022.

Mast Hill Fund, L.P ("Mast note")

On March 23, 2022, the Company issued a convertible promissory note pursuant to which it borrowed gross proceeds of \$250,000 for net proceeds of \$211,250, net of issuance costs of \$13,750 and original issuance discount of \$25,000. Interest under the convertible promissory note is 12% per year, and the principal and all accrued but unpaid interest is due on March 23, 2023. The note requires eight (8) mandatory monthly installments of \$35,000 starting in July 2022. Additionally, as an incentive to the note holder, the securities purchase agreement also provided for the issuance of 225,000 shares of common stock with fair value of approximately \$101,000 fully earned at issuance, and 343,750 warrants to purchase an equivalent number of shares of common stock at an exercise price of \$0.80 and a term of five years.

The note is convertible upon an event of default at the noteholder's option into shares of our common stock at a fixed conversion price of \$0.35, subject to standard anti-dilutive

rights.

During the three months ended March 31, 2022, the Company did not pay any principal or interest on the Mast note.

The principal balance owed to Mast Hill Fund is \$250,000 as of March 31, 2022. Accrued interest totaled approximately \$600 as of March 31, 2022.

Blue Lake Partners LLC ("Blue Lake note")

On March 28, 2022, the Company issued a convertible promissory note pursuant to which it borrowed gross proceeds of \$250,000 for net proceeds of \$211,250, net of issuance costs of \$13,750 and original issuance discount of \$25,000. Interest under the convertible promissory note is 12% per year, and the principal and all accrued but unpaid interest is due on March 28, 2023. The note requires eight (8) mandatory monthly installments of \$35,000 starting in July 2022. Additionally, as an incentive to the note holder, the securities purchase agreement provided for the issuance of 225,000 shares of common stock with fair value of approximately \$101,000 fully earned at issuance, and 343,750 warrants for the purchase of an equivalent number of shares of common stock at an exercise price of \$0.80 and a term of five years.

The note is convertible upon an event of default at the noteholder's option into shares of our common stock at a fixed conversion price of \$0.35, subject to standard anti-dilutive rights.

During the three months ended March 31, 2022, the Company did not pay any principal or interest on the Blue Lake note. The principal balance owed to Blue Lake Partners is \$250,000 as of March 31, 2022. Accrued interest totaled approximately \$200 as of March 31, 2022.

#### NOTE 7 - PROMISSORY NOTES - RELATED PARTIES

Related party promissory notes consisted of the following at March 31, 2022, and December 31, 2021:

		rch 31, 2022	D	ecember 31, 2021
RAS Real Estate LLC – Past maturity		\$ 335,089	\$	365,590
Six-Twenty Management LLC - On demand		559,933		447,317
Lisa Landau – On demand		19,110		22,077
Total On demand notes, net of discount		\$ 914,132	\$	834,984
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#### Six Twenty Management LLC ("Six-Twenty")

On March 31, 2021, the Company executed a non-convertible promissory note with a related party for an initial amount funded of \$288,611 and carrying a coupon of eight percent (8%) and a maturity of twelve months.

During the three months ended March 31, 2022, Six-Twenty funded the Company for additional cash of \$144,200.

During the three months ended March 31, 2022, the Company paid \$31,584 in cash towards the non-convertible promissory note. As of March 31, 2022, the balance owed to Six-Twenty totals \$559,933 and accrued interest amounts to \$35,399. As of December 31, 2021, the balance owed to Six-Twenty totals \$447,317 and accrued interest amounts to \$24,354.

#### RAS, LLC (past maturity)

On October 25, 2019, the Company issued a promissory note to RAS, LLC, a company controlled by an employee, who is a relative of the Company's Chief Financial Officer for \$440,803. The proceeds of the note were largely used to repay shareholder loans and other liabilities. The loan bears interest at 10%, and also carries a default coupon rate of 18%. The loan matured on April 25, 2020, is secured by 2,500,000 common shares and a Second Deed of Trust for property in Hemet, CA (Emerald Grove). During the three months ended March 31, 2022, the Company paid \$30,500 towards the promissory note. The outstanding balance is \$335,089 and \$365,590 as of March 31, 2022, and December 31, 2021, respectively.

During the three months ended March 31, 2022, the Company paid \$8,800 in interest and incurred approximately \$15,000 of interest. As of March 31, 2022, and December 31, 2021, the accrued interest balance owed to RAS, LLC totals approximately \$21,300 and \$15,200, respectively.

#### Lisa Landau

Lisa Landau is a relative of the Company's Chief Financial Officer. Lisa Landau advanced approximately \$25,900 to the Company during the three months ended March 31, 2022. The Company repaid \$28,870 in cash during the three months ended March 31, 2022, which leaves a principal balance of \$19,110 as of March 31, 2022. The advances are on demand but do not bear any interest.

#### NOTE 8 - EQUITY METHOD INVESTMENT

In May 2021, the Company acquired a 25% investment in Rancho Costa Verde Development, LLC ("RCV") in exchange for 3,000,000 shares of the Company's common stock at a determined fair value of \$0.86 per share and \$100,000 in cash for total consideration of \$2,680,000. The fair value of the non-monetary exchange was determined based on a valuation report obtained from an independent third-party valuation firm. The fair value of the Company's common stock was determined based on weighted combination of market approach and asset approach. The market approach estimates fair value based on a weighted average between the listed price of the Company's common shares and the Company's recent private transaction adjusted for a lack of marketability discount.

The investment has been accounted for under the equity method. It was determined that the Company does not have the power to direct the activities that most significantly impact RCV's economic performance, and therefore, the Company is not the primary beneficiary of RCV and RCV has not been consolidated under the variable interest model.

The investment was recorded at cost, which was determined to be \$2,680,000.

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The following represents summarized financial information of RCV as of and for the three months ended March 31, 2022:

Income statement	Mai	rch 31, 2022
Revenue	\$	389,488
Cost of goods sold		(175,059)

Gross margin	214,429
Operating expenses	(461,389)
Other Income	82,542
Net loss	\$ (164,418)
Balance sheet	
Current assets	\$ 2,129,585
Non-current assets	\$ 4,821,055
Current liabilities	\$ 9,564,784
Non-Current liabilities	\$ 5,627,903

Based on its 25% equity investment, the Company has recorded a loss from equity investment of \$41,104 for the three months ended March 31, 2022, which has decreased the carrying value of the investment as of March 31, 2022, to \$2,470,726.

#### NOTE 9 - COMMITMENTS AND CONTINGENCIES

Commitment to Purchase Land (Valle Divino)

The land project consisting of 20 acres to be acquired from Baja Residents Club (a Company controlled by our CEO Roberto Valdes) and developed into Valle Divino resort in Ensenada, Baja California, the acquisition of title to the land for this project is subject to approval from the Mexican government in Baja, California. Although management believes that the transfer of title to the land will be approved before the end of the Company's third fiscal quarter of 2022, there is no assurance that such transfer of title will be approved in that time frame or at all. The Company has promised to transfer title to the plots of land to the investors who have invested in the Company once the Company receives an approval of change in transfer of title to the Company. As of March 31, 2022, and December 31, 2021, the Company has entered into thirteen (13) contracts for deed agreements to sell lots of land. The proceeds are presented under contract liability in the consolidated balance sheets as of March 31, 2022, and December 31, 2021.

Land purchase-Plaza Bajamar.

On September 25, 2019, the Company, entered into a definitive Land Purchase Agreement with Valdeland, S.A. de C.V., a Company controlled by our CEO Roberto Valdes, to acquire approximately one acre of land with plans and permits to build 34 units at the Bajamar Ocean Front Golf Resort located in Ensenada, Baja California. Pursuant to the terms of the agreement, the total purchase price is \$1,000,000, payable in a combination of preferred stock (\$600,000); common stock (\$250,000/250,000 common shares at \$1.00/share); a promissory note (\$150,000); and an initial construction budget of \$150,000 payable upon closing. A recent appraisal valued the land "as is" for \$1,150,000. The closing is subject to obtaining the necessary approval by the City of Ensenada and transfer of title, which includes the formation of a wholly owned Mexican subsidiary. As of March 31, 2022, and December 31, 2021, the agreement has not yet closed.

Commitment to Sell Land (IntegraGreen)

On September 30, 2019, the Company entered into a contract for deed agreement with IntegraGreen whose principal is also a creditor. Under the agreement the Company agreed to the sale of 20 acres of vacant land and associated improvements located at the Emerald Grove property in Hemet, California for a total purchase price of \$630,000. \$63,000 was paid upon execution and the balance is payable in a balloon payment on October 1, 2026, with interest only payments of \$3,780 due on the 1st of each month beginning April 1, 2020. During the duration of the agreement the Company retains title and is allowed to encumber the property with a mortgage at its discretion, however IntegraGreen has the right to use the property. The Company may also evict IntegraGreen from the premises in the case of default under the agreement.

Due to the nature of the agreement, the Company's management deemed that there was an embedded lease feature in the agreement in accordance with ASC 842. As a result, the initial payment of \$63,000 was classified as a deposit. Upon an event of default the payment is non-refundable, and the Company no longer has any obligation to provide access to the land. The interest payments will be recognized monthly as lease income. During the three months ended March 31, 2022, and 2021, the Company recognized \$0 and \$9,219 in revenues and lease income, respectively.

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Effective on October 1, 2021, management determined that the agreement met the definition of a contract pursuant to the guidance in ASU 2014-09 Revenue from Contracts with Customers (Topic 606). During the three months ended March 31, 2022, the Company recognized \$8,340 of interest income related to the seller carryback financing and approximately \$6,700 as interest income related to the financing component of the consideration exchange pursuant to ASU 2014-09.

Oasis Park Resort construction budget

During the year ended December 31, 2021, the Company engaged a general contractor to complete phase I of the project including the two-mile access road and the community entrance structure. The contractor also commenced phase II construction including the waterfront clubhouse, casitas and model homes. The total budget was established at approximately \$12,000, of which \$100,500 has been paid, leaving a firm commitment of approximately \$411,500 as of March 31, 2022.

Litigation Costs and Contingencies

From time to time, the Company may become involved in various lawsuits and legal proceedings, which arise in the ordinary course of business. Litigation is subject to inherent uncertainties, and an adverse result in these or other matters may arise from time to time that may harm business. Management is currently not aware of any such legal proceedings or claims that could have, individually or in the aggregate, a material adverse effect on our business, financial condition, or operating results.

#### NOTE 10 - STOCKHOLDERS' EQUITY

The Company's equity at March 31, 2022, consisted of 75,000,000 authorized shares of common stock and 2,000,000 authorized shares of preferred stock, both with a par value of \$0.001 per share. As of March 31, 2022, and December 31, 2021, there were 33,714,041 and 31,849,327 shares of common stock issued and outstanding, respectively. As of March 31, 2022, and December 31, 2021, 28,000 shares of Series A Preferred Stock were issued and outstanding and 1,000 shares of Series B Preferred Stock were issued and outstanding, respectively.

On August 26, 2020, the Company's shareholders approved an increase of the Company's authorized common stock from 75,000,000 shares to 100,000,000 shares and the holders of a majority of the Company's outstanding voting securities approved the Company's 2020 Equity Plan. On October 14, 2021, the Board of Directors approved an amendment to the Company's articles of incorporation to increase the Company's authorized common stock from 75,000,000 shares to 150,000,000 and to effect a reverse split in a ratio of not less than 1 for 2 and not more than 1 for 12. The Company has not yet amended its articles of incorporation at March 31, 2022, pending definitive terms of a contemplated financing transaction. The Company has not effected any reverse split as of March 31, 2022.

The Company has reserved a total of 3,000,000 shares of the authorized common stock for issuance under the 2020 Plan. During the three months ended March 31, 2022, the Company has granted 600,000 options under the 2020 Plan and 600,000 options were exercised, leaving a balance of 1,700,000 options issued and outstanding as of March 31, 2022.

On February 11, 2019, the Company's Board of Directors approved a 2019 Equity Incentive Plan (the "2019 Plan"). In order for the 2019 Plan to grant "qualified stock options" to

employees, it required approval by the Company's shareholders within 12 months from the date of the 2019 Plan. The 2019 Plan was never approved by the shareholders. Therefore, any options granted under the 2019 Plan will be "non-qualified". Pursuant to the 2019 Plan, the Company has reserved a total of 3,000,000 shares of the Company's common stock to be available under the 2019 Plan. No options under the 2019 Plan were issued, cancelled, forfeited, or exercised during the three months ended March 31, 2022. The Company has 2,150,000 options issued and outstanding under the 2019 Plan as of March 31, 2022, and December 31, 2021.

All shares of common stock issued during the three months ended March 31, 2022, and 2021, were unregistered.

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#### Activity during the three months ended March 31, 2022

During the three months ended March 31, 2022, the Company issued an aggregate of 450,000 commitment shares pursuant to securities purchase agreements with two accredited investors (See note 6) for a total fair value of approximately \$202,000.

During the three months ended March 31, 2022, the Company issued 600,000 shares of common stock from option exercise for total cash consideration of \$600.

During the three months ended March 31, 2022, the Company issued 814,714 shares of common stock pursuant to a consulting agreement for total fair value of approximately \$447,300.

#### Activity during the three months ended March 31, 2021

During the three months ended March 31, 2021, the Company agreed to issue 200,000 shares of common stock per a consulting agreement valued at \$280,000. As of March 31, 2021, the shares had not been issued and were recorded as stock payable.

During the three months ended March 31, 2021, the Company received cash of \$45,000 for 100,000 shares of common stock. As of March 31, 2021, the shares had not been issued and were recorded as stock payable.

On December 31, 2020, the Company executed amendments to promissory notes with six (6) existing investors to extend the maturity date for the issuance of an aggregate of 23,000 shares of common stock with a fair value of approximately \$10,000. These shares were issued on January 1, 2021.

On January 1, 2021, the Company issued an aggregate of 95,000 shares of common stock in conjunction with previously executed promissory notes. These shares were previously recorded as stock payable for aggregate fair value of approximately \$75,600.

On January 1, 2021, the Company issued an aggregate of 23,000 shares of common stock in conjunction with executed amendments to previously executed promissory notes. These shares were issued with an estimated fair value of \$8,970.

On February 25, 2021, the Company issued 85,000 shares of common stock as commitment shares in accordance with the terms of a senior secured self-amortization convertible note with aggregate fair value of \$130,900.

On December 8, 2020, the Company received cash proceeds of \$20,000 for 50,000 shares of common stock to be issued to a third-party investor. In conjunction with this sale of shares, the Company also attached one (1) plot of land. The total cash proceeds of \$20,000 was allocated based upon the relative fair value of the shares and one (1) promised plot of land in the following amounts: shares were valued at \$11,890; and plot of land was valued at \$8,110. The shares were issued on March 1, 2021.

On December 31, 2020, the Company received cash proceeds of \$30,000 for 50,000 shares of common stock to be issued to a third-party investor. In conjunction with this sale of shares, the Company also attached one (1) plot of land. The total cash proceeds of \$30,000 was allocated based upon the relative fair value of the shares and one (1) promised plot of land in the following amounts: shares were valued at \$20,622; and plot of land was valued at \$9,378. The shares were issued on March 1, 2021.

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#### Preferred Stock

On November 6, 2019, the Company authorized and issued 1,000 shares of Series B Preferred Stock ("Series B") and 350,000 shares of common stock to CleanSpark Inc. in a private equity offering for \$500,000. Management determined that the Series B should not be classified as liability per the guidance in ASC 480 Distinguishing Liabilities from Equity as of December 31, 2019, even though the conversion would require the issuance of variable number of shares since such obligation is not unconditional. As of March 31, 2022, and December 31, 2021, Management recorded the value attributable to the Series B of \$293,500 as temporary equity on the consolidated balance sheet since the instrument is contingently redeemable at the option of the holder. The Company recognized the beneficial conversion feature ("BCF") that arises from a contingent conversion feature, since the instrument reached maturity during the year ended December 31, 2020. The Company recognized such BCF as a discount on the convertible preferred stock. The amortization of the discount created by a BCF recognized as a result of the resolution of the contingency is treated as a deemed dividend that reduced net income in arriving at income available to common stockholders. The holder can convert the Series B into shares of common stock at a discount of 35% to the market price.

The terms and conditions of the Series B include an in-kind accrual feature, which provides for a cumulative accrual at a rate of 12% per year of the face amount of the Series B. The Company has recognized \$15,000 of dividend on Series B during the three months ended March 31, 2022. Such amount has been reported in Additional Paid In Capital on the Company's consolidated balance sheets.

The Securities Purchase Agreement ("SPA") states that the in-kind accrual rate should be increased by 10% per year upon each occurrence of an event of default. In addition, the SPA further states that the conversion price initially set at a discount of 35% to the market price should be further increased by additional 10% upon each occurrence of an event of default. At the date of this Quarterly Report, CleanSpark claims that the Company was in default in three instances triggering further discount to the market price for the conversion feature and additional accrual rate. The Company believes that it has never been in default of any covenant pursuant to the terms of the Securities Purchase Agreement. The Company has not been served with any notice of default stating the specific default events. As of the date of the filing of this Quarterly Report, the parties are cooperating to resolve this matter.

The Company did not issue any share of preferred stock during the three months ended March 31, 2022.

#### Warrants

A summary of the Company's warrant activity during the three months ended March 31, 2022, is presented below:

Weighted Average Remaining Contract

	Number of	A	verage	Term	
	Warrants Exercise Price		cise Price	(Year)	
Outstanding at December 31, 2021	3,180,000	\$	0.69	5.08	
Granted	687,500		0.80	4.99	
Exercised	-		-	-	
Forfeited-Canceled	-		=	-	
Outstanding at March 31, 2022	3,867,500	\$	0.71	4.86	
Exercisable at March 31, 2022	3,867,500				

During the three months ended March 31, 2022, the Company issued 687,500 warrants, convertible into an equivalent number of shares of common stock, following the issuance of two convertible promissory notes to two accredited investors (note 6).

The warrants have an exercise price of \$0.80 per share, provided that if the Company consummates an up listing offering on or before June 28, 2022, the exercise price will equal 125% of the offering price per share of common stock, are immediately exercisable and expire five and a half years from the issuance date.

The aggregate intrinsic value as of March 31, 2022, and December 31, 2021, was \$0.

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The Company used the following assumptions to value the warrants issued during the three months ended March 31, 2022:

	_	March 2022 Warrants
Risk free rate		0.23%
Market price per share	\$	0.45
Life of instrument in years		2.50 years
Volatility		132.2%
Dividend yield		0%

#### **Options**

A summary of the Company's option activity during the three months ended March 31, 2022, is presented below:

	Number of Options	Weighted Awrage Exercise Price	Weighted Average Remaining Contract Term (Year)
Outstanding at December 31, 2021	3,850,000	\$ 0.41	4.30
Granted	600,000	0.001	5.00
Exercised	(600,000)	(0.001)	(5.00)
Forfeited-Canceled	<u>-</u>	-	-
Outstanding at March 31, 2022	3,850,000	\$ 0.41	4.06
Exercisable at March 31, 2022	2,000,000		

Options outstanding as of March 31, 2022, and December 31, 2021, had aggregate intrinsic value of \$227,500 and \$716,000, respectively.

#### NOTE 11 - SUBSEQUENT EVENTS

The Company has evaluated subsequent events for adjustment to or disclosure in its consolidated financial statements through the date of this report, and has not identified any recordable or disclosable events, not otherwise reported in these consolidated financial statements or the notes thereto, except for the following:

Subsequent to March 31, 2022, the Company issued 805,000 shares of Common Stock pursuant to advertising and marketing consulting agreements with an estimated fair value of \$322,000.

Subsequent to March 31, 2022, the Company issued 88,988 shares of Common Stock pursuant to existing finder's fee agreement with an estimated fair value of approximately \$40,500.

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#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

#### Overview of Our Company

The Company was incorporated pursuant to the laws of the State of Wyoming on September 26, 2013. We are based in San Diego, California. We are a residential land development company with target properties located primarily in the Baja California Norte region of Mexico and Southern California. Our principal activities are purchasing properties, obtaining zoning and other entitlements required to subdivide the properties into residential and commercial building plots, securing financing for the purchase of the plots, improving the properties' infrastructure and amenities, and selling the lots to homebuyers, retirees, investors, and commercial developers. We offer the option of financing (i.e. taking a promissory note from the buyer for all or part of the purchase price) with a guaranteed acceptance on any purchase for every customer.

#### Overview

The real estate market in the Northern Baja California has continued to significantly improve and has fully recover from the negative impact of Covid-19. The housing prices has continued to rise in the Southwest U.S., and inventory has remained severely low, which generated additional attraction from home buyers seeking second homes or vacation homes.

The Company's current portfolio includes residential, resort and commercial properties comprising the following projects:

- Oasis Park Resort is a 497-acres master planned real estate community including 1,344 residential home sites, south of San Felipe, Baja California that offers 180-degree sea and mountain views. In addition to the residential lots, there is a planned boutique hotel, a spacious commercial center, and a nautical center. The Company recently allowed prospective homeowners and existing lot holders to tour the property again, which resulted in multiple sales closings and commitments for new home construction. 75 of the 1,344 planned residential lots were pre-sold to initial stakeholders. The Company has made significant progress on the project, which included the completion of the two-mile access road and the community entrance structure. The Company also started construction of the waterfront clubhouse, and model homes. The Company has not sold any home sites during the three months ended March 31, 2022, has not received any additional payments for its new home construction.
- *Valle Divino* is a self-contained solar 650-home site project in Ensenada, Baja California, with test vineyard at the property. This resort includes 137 residential lots and 3 commercial lots on 20 acres of land. This represents an estimated \$60 million in gross sales opportunity. There has been no additional sale of residential lots during the three months ended March 31, 2022.
- Plaza Bajamar Resort is an 80-unit project located at the internationally renowned Bajamar Ocean front hotel and golf resort. The Bajamar oceanfront golf resort is a master planned golf community located 45 minutes south of the San Diego-Tijuana border along the scenic toll road to Ensenada. The first Phase will include 22 "Merlot" 1,150 square-foot single-family homes that features two bedrooms and two baths. The home includes two primary bedroom suites one on the first floor and one upstairs, as well as fairway and ocean views from a rooftop terrace. The Merlot villas will come with the installation of solar packages.
- Emerald Grove Estates is the Company's newly renovated Southern California property, used for organized events at this 8,000 square foot event venue.

#### Equity-method investment:

■ Rancho Costa Verde ("RCVD") is a 1,100-acre master planned second home, retirement home and vacation home real estate community located on the east coast of Baja California. RCV is a self-sustained solar powered green community that takes advantage of the advances in solar and other green technology. In May 2021, the Company acquired a 25% investment in RCV in exchange for \$100,000 and 3,000,000 shares of the Company's common stock, and such investment was recorded as an equity-method investment in the Company's condensed consolidated financial statements.

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#### As of March 31, 2022:

- The Company executed residential plot sales agreements for its Valle Divino project and accepted several reservations for home sales to purchase twenty percent (20%) inventory for phase I project at its Plaza Bajamar. To avoid paying multiple title transfer fees and the extended time for each recording, the seller for both parcels, Valdeland, S.A. de C.V., an entity controlled by the Company's Chief Executive Officer, is in the process of creating a master bank trust. This will provide the Company through its Mexican's subsidiary, International Land Alliance, S.A. de C.V., the rights, and interest to each property, including buildings and improvements. As demonstrated from the Company's Oasis Park Resort, this will also potentially allow the Company to record revenue from its Valle Divino and Plaza Bajamar projects, as sales are made, and individual trusts are established for each buyer, pending further review of Mexican trust law. The Company expects to have this trust established by the end of second fiscal quarter of 2022. As of March 31, 2022, the Company received approximately \$102,164 from plot sales, which are currently reported as contract liability in the Company's consolidated balance sheet until individual trusts are established and title transferred to the buyer. The Company broke ground on the Valle Divino development in July 2020 and completed its first stage of construction in January 2021 and started reservations of residential lots. The Company has a dedicated partner for solar-plus-storage power solutions at its properties, CleanSpark, Inc., which serves as the Company's exclusive partner for the installation of solar solutions across its portfolio, including the model homes at Plaza Bajamar. The Company commenced construction of a model home, and a clubhouse for wine tasting.
- The Company partnered with Clean Spark, Inc. to successfully deploy a microgrid on the Company's model home at Plaza Bajamar, and established plan to outfit all units at the property, as well all units at Valle Divino with solar micro grid installations.
- Resumed construction and service work at Oasis Park Resort for Phase I of the project.
- Reopened the Company's newly renovated event center at its Emerald Grove Estates property in Southern California. The Company entered into a contract to sell a vacant 20-acre parcel of the property for approximately \$630,000. The property includes the main parcel of land with existing structures along with three additional parcels of land which are vacant plots.
- Continued our research and marketing efforts to identify potential home buyers in the United States, Canada, Europe, and Asia. Through the formation of a partnership with a similar development company in the Baja California Norte Region of Mexico, we have been able to leverage additional resources with the use of their established and proven marketing plan which can help us with sophisticated execution and the desired results for residential plot sales and development.
- Title of Oasis Park Resort in San Felipe was assumed during 2019. As progress continues on the development of the Oasis Park Resort, we are expecting the transfer of title on the Villas del Enologo in Rancho Tecate, Valle Divino in Ensenada, Baja California and Plaza Bajamar in Ensenada, Baja California during the Company third fiscal quarter of 2022, as we continue to follow the necessary steps to complete this legal process.
- Continued efforts to secure financing and strengthen balance by closing a \$0.6 million debt financing with accredited institutional investors to continue the funding of our projects and operating costs.

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#### Results of Operations for the Three Months Ended March 31, 2022, compared to the Three Months Ended March 31, 2021

	For the tl	For the three months ended		
	March 31, 2022	March 31, 2021		
Revenues, net	\$	- \$		
Cost of revenues		-		
Gross profit		<u> </u>		
Operating expenses				
Sales and marketing	30,	278 16,900		

General and administrative expenses	1,333,946	770,847
Total operating expenses	1,364,224	787,747
Loss from operations	(1,364,224)	(787,747)
Other income (expense)		
Other expense	-	(10,876)
Loss from equity-method investment	(41,104)	-
Interest income	16,973	9,219
Interest expense	(104,367)	(201,079)
Total other expense	(128,498)	(202,736)
Net loss	\$ (1,492,722)	\$ (990,483)

#### **Operating Expenses**

Operating expenses increased by \$576,477 to \$1,364,224 for the three months ended March 31, 2022, from \$787,747 for the three months ended March 31, 2021.

Sales and marketing costs increased by approximately \$13,378, to \$30,278 in the three months ended March 31, 2022, from \$16,900 in the three months ended March 31, 2021. Such increase is directly related to additional expenditures under consulting and real estate sales marketing agreements to drive traffic and interest into the various projects of the Company.

General and administrative costs increased by approximately \$563,099 in the three months ended March 31, 2022, compared to the three months ended March 31, 2021, primarily due to an increase in share-based compensation expense by approximately \$555,000 related to the stock options granted to employees, affiliates and consultants over the vesting period.

#### Other income (expense)

Other expense decreased by approximately \$74,000, to \$128,498 in the three months ended March 31, 2022, from \$202,736 in the three months ended March 31, 2021. Such decrease is related to a decrease in interest expense by approximately \$97,000, directly attributable to the decrease in the remaining balance of promissory notes, offset by an increase of approximately \$41,100 in loss from the Company's equity-method investment.

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#### Net Loss

The Company finished the three months ended March 31, 2022, with a net loss of \$1,492,722, as compared to a net loss of \$990,483 for the three months ended March 31, 2021. The increase in our net loss resulted from the reasons outlined above.

The factors that will most significantly affect future operating results will be:

- The acquisition of land with plots for sale;
- The sale price of future plots, compared to the sale price of plots in other resorts in Mexico;
- The cost to construct a home on the plots to be transferred, and the quality of construction;
- The quality of our amenities;
- The global economy and the demand for vacation homes; and
- The on-going effects of COVID-19 on the US and global economy and specifically in our target market.

Other than the foregoing we do not know of any trends, events or uncertainties that have had, or are reasonably expected to have, a material impact on our revenues or expenses.

#### Capital Resources and Liquidity

Cash was \$193,276 and \$56,590 as of March 31, 2022, and December 31, 2021, respectively. As shown in the accompanying financial statements, we recorded a loss of \$1,492,722 for the three months ended March 31, 2022. Our working capital deficit as of March 31, 2022, was \$3,737,119 and net cash flows used in operating activities for the three months ended March 31, 2022, were \$344,942. These factors and our ability to raise additional capital to accomplish our objectives, raises substantial doubt about our ability to continue as a going concern. We expect our expenses will continue to increase during the foreseeable future as a result of increased operations, increased construction activity and the development of current and future projects which include our current business operations.

We anticipate generating revenues over the next twelve months, as we continue to market the sale of plots held for sale at our Oasis Park Resort and we obtain title of our other projects (Valle Divino and Plaza Bajamar), which we expect will occur in the Company's third fiscal quarter of the year ended December 31, 2022.

If the Company is not successful with its marketing efforts to increase sales, the Company will continue to experience a shortfall in cash, and it will be necessary to obtain funds through equity or debt financing in sufficient amounts or to further reduce its operating expenses in a manner to avoid the need to curtail its future operations.

#### Operating Activities

Net cash flows used in operating activities for the three months ended March 31, 2022, was \$344,942 which resulted primarily due to the loss of \$1,492,722 offset by non-cash share-based compensation of \$871,688, amortization of debt discount of \$19,241, loss from the Company's equity-method investment of \$41,104, depreciation of \$13,102, and net change in assets and liabilities of \$202,644.

Net cash flows used in operating activities for the three months ended March 31, 2021 was \$162,857 which resulted primarily due to the loss of \$990,483 offset by non-cash share-based compensation of \$356,350, and an increase in accounts payable of \$104,826.

#### **Investing Activities**

Net cash flows used in investing activities was \$109,000 for the three months ended March 31, 2022. The funds were used for the development of the various projects at plaza Bajamar and Valle Divino.

Net cash flows used in investing activities was \$135,647 for the three months ended March 31, 2021. The funds were used for the acquisition and development of the Emerald Grove and Costa Bajamar properties.

#### Financing Activities

Net cash flows provided by financing activities for the three months ended March 31, 2022, was \$590,628 primarily from cash proceeds from issuance of promissory notes for aggregate amount of \$522,500, cash proceeds from on-going funding from related party for aggregate amount of \$170,102, offset by \$90,954 repayment of related party advances, and \$11,620 repayment of promissory notes.

Net cash flows provided by financing activities for the three months ended March 31, 2021, was \$405,907 primarily from cash proceeds from issuance of promissory notes for aggregate amount of \$577,486, net funding from refinancing of approximately \$387,000, sale of common stock of \$45,000, and offset by repayment on a promissory note of \$585,315.

As a result of these activities, we experienced an increase in cash and cash equivalents of \$136,686 for the three months ended March 31, 2022.

Our ability to continue as a going concern is dependent on our success in obtaining additional financing from investors or from sale of our common shares.

#### **Critical Accounting Polices**

There have been no material changes to our critical accounting policies as compared to the critical accounting policies and significant judgments and estimates disclosed in our Annual Report on Form 10-K for the year ended December 31, 2021, filed with the SEC on April 15, 2022.

#### Off-balance Sheet Arrangements

During the period ended March 31, 2022, we have not engaged in any off-balance sheet arrangements.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

Not required under Regulation S-K for "smaller reporting companies."

#### Item 4. Controls and Procedures

The Company's Principal Executive Officer and Principal Financial Officer (the Certifying Officers) are responsible for establishing and maintaining disclosure controls and procedures for the Company. An evaluation of the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) under the Securities Exchange Act of 1934, as amended, or the Exchange Act) was carried out by us under the supervision and with the participation of our Certifying Officers. Based upon that evaluation, our Certifying Officers have concluded that as of March 31, 2022, our disclosure controls and procedures, that are designed to ensure (i) that information we are required to disclose in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and (ii) that such information is accumulated and communicated to management, including our Certifying Officers, in order to allow timely decisions regarding required disclosure, were not effective.

As of March 31, 2022, based on evaluation of these disclosure controls and procedures, management concluded that our disclosure controls and procedures were not effective. We will be required to expend time and resources hiring and engaging additional staff and outside consultants with the appropriate experience to remedy the weaknesses described below. We cannot assure you that management will be successful in locating and retaining appropriate candidates or that newly engaged staff or outside consultants will be successful in remedying material weaknesses thus far identified or identifying material weaknesses in the future.

A material weakness is a control deficiency (within the meaning of the Public Company Accounting Oversight Board (PCAOB) Auditing Standard No. 2) or combination of control deficiencies that result in more than a remote likelihood that a material misstatement of the annual or interim financial statements will not be prevented or detected. Management has identified the following two material weaknesses which have caused management to conclude that as of March 31, 2022, our disclosure controls and procedures were not effective at the reasonable assurance level:

- inadequate internal controls relating to the authorization, recognition, capture, and review of transactions, facts, circumstances, and events that could have a material impact on the Company's financial reporting process.
- inadequate controls over maintenance of records.

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#### Changes in Internal Control over Financial Reporting

There has been no change to our internal control over financial reporting during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### PART II — OTHER INFORMATION

#### Item 1. Legal Proceedings

We are not party to, and our property is not the subject of, any material pending legal proceedings.

#### Item 1A. Risk Factors

See "Item 1A. Risk Factors" in Part I of the 2021 10-K for a detailed discussion of the risks we face. The risk factors described in the 2021 10-K have not materially changed except for the addition of the following risk factor.

#### The ongoing conflict between Russia and Ukraine, and the global response to it, may adversely affect our business and results of operations.

The ongoing conflict between Russia and Ukraine has resulted in the implementation of sanctions by the United States and other governments against Russia and has caused significant volatility and disruptions to the global markets. It is not possible to predict the short- or long-term implications of this conflict, which could include but are not limited to further sanctions, uncertainty about economic and political stability, increases in inflation rate and energy prices, supply chain challenges and adverse effects on currency exchange rates and financial markets. In addition, the United States government reported that United States sanctions against Russia in response to the conflict could lead to an increased threat of cyberattacks against United States companies. These increased threats could pose risks to the security of our information technology systems and networks, as well as the confidentiality, availability, and integrity of our data. A significant escalation or further expansion of the conflict's current scope or related disruptions to the global markets could have a material adverse effect on our results of operations.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the three months ended March 31, 2022, the Company issued an aggregate of 450,000 commitment shares of common stock pursuant to securities purchase agreements with two accredited investors (See note 6).

During the three months ended March 31, 2022, the Company issued 600,000 shares of common stock from option exercises for total cash consideration of \$600.

During the three months ended March 31, 2022, the Company issued 814,714 shares of common stock pursuant to a consulting agreement.

In connection with the foregoing, we relied upon the exemption from registration provided by Section 4(a)(2) under the Securities Act of 1933, as amended, for transactions not involving a public offering.

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#### Item 3. Defaults upon Senior Securities

None.

#### Item 4. Mine Safety Disclosures

Not Applicable.

#### Item 5. Other Information

None.

#### Item 6. Exhibits

Exhibit No.	Description
31.1*	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2*	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1**	Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2**	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101	The following materials from the Company's Quarterly report for the period ended March 31, 2022, formatted in Extensible Business Reporting Language (XBRL).
101.INS	Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File as its XBRL tags are embedded within the Inline XBRL document
101.SCH	Inline XBRL Taxonomy Extension Schema Document
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document
101 PPE	A TOTAL CONTROL OF THE CONTROL OF TH
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)
*	Filed Herewith
**	Furnished herewith
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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated:	May 18, 2022	International Land Alliance, Inc.		
		Ву:	/s/ Roberto Jesus Valdes Principal Executive Officer and a Director	
		By:	/s/ Jason Sunstein Principal Financial and Accounting Officer and a Director	
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## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

- I, Roberto Jesus Valdes, Principal Executive Officer, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of International Land Alliance, Inc.
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report.
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report.
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in the Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- a) designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) designed such internal control over financial reporting or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as the end of the period covered by this report based on such evaluation; and
- d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date May 18, 2022

#### /s/ Roberto Jesus Valdes

Roberto Jesus Valdes Principal Executive Officer and Director

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

- I, Jason Sunstein, Principal Financial Officer and Principal Accounting Officer, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of International Land Alliance, Inc.
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report.
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report.
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in the Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- a) designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) designed such internal control over financial reporting or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as the end of the period covered by this report based on such evaluation; and
- d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 18, 2022

#### /s/ Jason Sunstein

Jason Sunstein

Principal Financial and Accounting Officer and Director

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I, Roberto Jesus Valdes, Principal Executive Officer and Director of International Land Alliance, Inc. (the "Company"), certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002 that:

- (1) The Quarterly Report on Form 10-Q of the Company for the period ended March 31, 2022 (the "Report") fully complies with the requirements of § 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of and for the periods covered in the Report.

Date: May 18, 2022

#### /s/ Roberto Jesus Valdes

Roberto Jesus Valdes

Principal Executive Officer and Director

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I, Jason Sunstein, Chief Financial Officer, Principal Financial Officer and Director of International Land Alliance, Inc. (the "Company"), certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002 that:

- (1) The Quarterly Report on Form 10-Q of the Company for the period ended March 31, 2022 (the "Report") fully complies with the requirements of § 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of and for the periods covered in the Report.

Date: May 18, 2022

#### /s/ Jason Sunstein

Jason Sunstein

Principal Financial and Accounting Officer and Director